Memorandum of Understanding (MoU)

This Memorandum of Understanding is being signed on 11-09-2025 at Aiwan-e- Tijarat Road, Gujranwala.

BETWEEN

International Institute of Science, Arts & Technology Gujranwala all domains which include University, Degree Program, Diplomas, Short Courses here in after referred to as the **IISAT Gujranwala.**

AND

Gujranwala Chamber of Commerce and Industry (GCCI) was established in 1978. It is an apex trade body representing the Business Community of Gujranwala. which is a large independent networking and business support organization in this part of the country. Representing the interests of thousands of companies, we connect lots of business people every year and offer our members a wide range of practical and professional services.

Special concessions in admission/tuition fee for the children of members of GCCI, on terms and conditions, mentioned herein below: -

1. IISAT Gujranwala shall provide fee concessions to the children of members of Gujranwala Chamber of Commerce and Industry (GCCI) and GCCI office employees & GCCI member firm's employees who are studying in all domains of IISAT Gujranwala.
2. Student getting concession will have to abide by the prescribed criteria vis-à-vis other students.
3. A student desirous of availing special concessions in fee shall route his/her application along with requisite documents to the Chancellor of IISAT through the concerned Head of office of GCCI.

The details of concession for various categories are appended as:

Sr. #	Categories	Description	Concession Offered
1	Children of GCCI Members	• Admission Fee • Semester Tuition Fee	15-25%

4. In witness whereof, the parties through their duly authorized representatives, have executed this MOU on the days and dates set out below, and certify that they have read, understood and agreed to the terms and conditions as set forth herein.
5. The effective date of this MOU is the date of signatures last affixed to this page.
6. The GCCI will advertise this MoU on all its social media platforms to raise awareness among members of GCCI, enabling them to take advantage of the available benefits.

Industry Academia Linkages Collaboration for the IISAT

1. **Placement/Internship Opportunities for Graduates**
    - GCCI will facilitate placement/internship opportunities to IISAT graduates, diploma holders, and certified technical professionals, ensuring higher employability.
2. **Academic–Industry Linkages**
    - IISAT students and faculty will benefit from collaboration with the business community, bridging the gap between academia and industry needs.
    - Faculty members will be engaged in developing and launching an export management course designed to meet the specific needs of Gujranwala's industries.
3. **Workshops, Seminars & International Exposure**
    - GCCI member companies will be invited to participate in university-led job fairs, seminars, workshops, and other events that promote collaboration between industry and academia.
4. **Employee Exchange Programs**
    - Opportunities for IISAT students and faculty to participate in employee exchange programs, enriching their technical and scientific knowledge.
    - Upon request by GCCI, the International Institute of Sciences Arts and Technology (IISAT) may provide experienced faculty or trainers as guest speakers for sessions on business management, trade promotion, digital marketing, and export enhancement. This will also support capacity building through professional training and skill development.
5. **Industrial Visits**
    - GCCI will organize industrial tours and exposure visits for International Institute of Sciences Arts and Technology (IISAT) students and faculty to

provide practical insights into industrial operations.

6. **Technology Transfer & Innovation**
    - Cooperation in engineering, technology, and advanced features for knowledge transfer, practical training, and innovative solutions in industrial applications.
7. **Research Sharing**
    - Exchange of books, teaching materials, scientific publications, and course information to strengthen academic resources and curriculum development at IISAT.
    - Joint research and development focus on product and market innovation, supporting start-up growth through industry–university partnerships. These efforts aim to enhance Gujranwala's exports by commercializing local products, improving quality, increasing value addition, and strengthening international competitiveness.
8. **Wellbeing Services**
    - GCCI will facilitate its member as a professor of practice, entrepreneur to motivate the students, IISAT will offer services for the emotional, psychological, and subjective wellbeing of employees of GCCI member organizations, fostering mutual support.
9. **Validity of MOU**
    - The MoU has a 3-year validity, renewable automatically, ensuring long-term and sustainable academic–industrial cooperation.

Signatures of Parties:

For and on behalf of IISAT

Mr. Faisal Manzoor

Chancellor, IISAT

Gujranwala

For and on behalf of GCCI

Rana Muhammad Siddique

President, GCCI

Gujranwala